

Quarterly Report as of 31 March 2005

## **As expected difficult start for Geberit**

Geberit AG, 25 April 2005

**In the first quarter 2005, the Geberit Group generated sales of CHF 481.5 million, an overall decrease by 7.2% against the strong prior year quarter. After divestment adjustments, the decline amounted to 4.1% and to 2.9% currency adjusted. The operating profit was reduced by 3.4% to CHF 98.6 million. The operating cashflow amounted to CHF 119.4 million (-11.4%). Net income grew by 6.0% to CHF 70.2 million. Management expects a recovery in the second half of the year and anticipates operating results to remain on a high level throughout the entire year.**

In the first three months of the year 2005, the Geberit Group generated consolidated sales of CHF 481.5 million (prior year CHF 518.9 million). After adjustments for Blücher Metal ApS (DK) sold in early 2005 and the discontinued underground piping system business, sales declined by 4.1% in Swiss Francs and by 2.9% in local currencies. This decline resulted from a very strong prior year quarter, seasonal impacts and unsatisfactory market developments in some important countries. After currency adjustments and in organic terms, the decrease amounted to 3.6% in Europe and to 6.1% in America. The Far East/Pacific and Middle East/Africa regions grew from a moderate level by 77.3% and 51.8%, respectively.

The operating profit (EBIT) was reduced by 3.4% to CHF 98.6 million. The fact that no goodwill amortization was required anymore had a positive effect in this context. The operating cashflow (EBITDA) declined by 11.4% to CHF 119.4 million. Due to reduced interest and tax expenses, net income rose by 6.0% against the prior year to CHF 70.2 million.

Net debt was reduced by CHF 45.5 million to CHF 408.2 million. The equity ratio rose to 44.6% compared to 43.6% as of the end of 2004.

Despite the strong basic effect, management from today's point of view anticipates a recovery and realistic chances to maintain the operating results for the entire year on a high level.

As a European market leader, the Geberit Group is a global provider in the area of sanitary technology with sales of approx. CHF 1.9 billion and about 5'200 employees worldwide.

**Financial Key Figures as of 31 March 2005**

<b>Millions of CHF</b>	<b>1/1 – 31/03/2005</b>	<b>1/1 – 31/03/2004</b>
Sales	481.5	518.9
Change in %	-7.2	+45.6
Operating cashflow (EBITDA)	119.4	134.8
Change in %	-11.4	+46.0
Margin in %	24.8	26.0
Operating profit (EBIT)	98.6	102.1
Change in %	-3.4	+55.2
Margin in %	20.5	19.7
Net income	70.2	66.2
Change in %	+6.0	+49.1
Margin in %	14.6	12.8
Earnings per share (CHF)	17.16	16.14
Adjusted earnings per share (CHF)	17.16	18.93
	<b>31/03/2005</b>	<b>31/12/2004</b>
Equity	917.1	874.4
Equity ratio in %	44.6	43.6
Net debt	408.2	453.7
Number of employees	5'239	5'516

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