

## Detailed information of sales evolution – Region and markets

Region	Sales in Mio. CHF		Variance to PY (in CHF)		Var. to PY (curr.adj./org.)	
	FY 2008	Q4 2008	FY 2008	Q4 2008	FY 2008	Q4 2008
<b>Geberit Group</b>	<b>2'455.1</b>	<b>495.0</b>	<b>-1.3%</b>	<b>-10.5%</b>	<b>3.2%</b>	<b>-3.5%</b>
<b>Europe</b>	<b>2'254.4</b>	<b>445.5</b>	<b>-1.4%</b>	<b>-11.1%</b>	<b>2.6%</b>	<b>-3.5%</b>
<b>America</b>	<b>93.2</b>	<b>23.0</b>	<b>-9.3%</b>	<b>-6.5%</b>	<b>0.8%</b>	<b>-8.1%</b>
<b>Far East / Pacific</b>	<b>53.2</b>	<b>14.3</b>	<b>16.9%</b>	<b>5.9%</b>	<b>20.4%</b>	<b>5.2%</b>
<b>Middle East / Africa</b>	<b>54.3</b>	<b>12.2</b>	<b>4.4%</b>	<b>-10.9%</b>	<b>19.0%</b>	<b>-1.5%</b>
Germany	777.7	145.8	-5.5%	-14.1%	-2.5%	-6.4%
Italy	278.1	49.6	-5.6%	-21.9%	-2.7%	-15.0%
Switzerland	293.3	64.5	2.9%	-2.1%	2.9%	-2.1%
Benelux	220.4	50.3	6.2%	0.8%	9.9%	9.8%
Austria	154.6	32.5	3.1%	-1.5%	6.6%	7.3%
Central- / Eastern Europe	208.1	39.6	13.3%	0.8%	12.9%	9.9%
UK / Ireland	62.7	10.0	-24.5%	-34.6%	24.5%	-16.3%
Nordic Region	121.6	26.5	0.7%	-18.7%	6.0%	-4.6%
France	97.1	19.3	5.1%	-8.1%	8.5%	0.5%
Iberian Peninsula	40.8	7.4	-11.9%	-33.3%	-9.3%	-27.9%

## Detailed information of sales evolution – Product lines

Product lines	Sales in Mio. CHF		Variance to PY (in CHF)		Var. to PY (curr.adj./org.)	
	FY 2008	Q4 2008	FY 2008	Q4 2008	FY 2008	Q4 2008
<b>TOTAL</b>	<b>2'455.1</b>	<b>495.0</b>	<b>-1.3%</b>	<b>-10.5%</b>	<b>3.2%</b>	<b>-3.5%</b>
<b>Sanitary Systems</b>	<b>1'375.0</b>	<b>272.3</b>	<b>0.6%</b>	<b>-12.2%</b>	<b>4.0%</b>	<b>-5.9%</b>
<b>Piping Systems</b>	<b>1'080.1</b>	<b>222.7</b>	<b>-3.5%</b>	<b>-8.4%</b>	<b>2.3%</b>	<b>-0.3%</b>
Installation Systems	880.6	164.4	1.9%	-13.1%	4.9%	-5.4%
Cisterns and Mechanisms	248.5	53.1	-0.6%	-13.0%	3.4%	-7.7%
Faucets and Flushing Systems	145.5	33.6	-3.6%	-7.9%	3.9%	-6.0%
Waste Fittings and Traps	100.4	21.2	-4.5%	-9.8%	-1.9%	-5.5%
Building Drainage Systems	354.9	71.0	-6.6%	-16.1%	2.8%	-10.3%
Supply Systems	725.2	151.7	-1.9%	-4.3%	2.1%	5.0%