

Detailed information of sales evolution – Region and markets

Region	Sales in Mio. CHF		Variance to PY (in CHF)		Variance to PY (curr.adj.)	
	9M 2009	Q3 2009	9M 2009	Q3 2009	9M 2009	Q3 2009
Geberit Group	1'680.0	580.9	-14.3%	-13.1%	-8.9%	-7.9%
Europe	1'547.9	533.8	-14.4%	-13.0%	-8.5%	-7.5%
America	61.5	20.4	-12.4%	-18.1%	-16.4%	-17.3%
Far East / Pacific	35.2	14.4	-9.5%	1.4%	-9.0%	4.9%
Middle East / Africa	35.4	12.3	-15.9%	-23.1%	-15.4%	-21.9%
Germany	578.0	209.1	-8.5%	-8.6%	-2.7%	-3.1%
Italy	177.8	54.1	-22.2%	-24.2%	-17.2%	-19.7%
Switzerland	216.0	77.0	-5.6%	-0.3%	-5.6%	-0.3%
Benelux	152.4	46.1	-10.4%	-9.1%	-4.6%	-3.7%
Austria	108.7	41.3	-11.0%	-14.3%	-5.4%	-9.3%
Central- / Eastern Europe	114.4	40.5	-32.1%	-30.7%	-20.5%	-19.7%
UK / Ireland	36.5	13.4	-30.7%	-23.9%	-16.3%	-11.4%
Nordic Region	70.7	23.3	-25.7%	-17.7%	-15.6%	-8.5%
France	71.0	21.8	-8.7%	-7.2%	-2.8%	-1.3%
Iberian Peninsula	22.4	7.2	-32.9%	-23.4%	-28.7%	-19.1%

Detailed information of sales evolution – Product lines

Product lines	Sales in Mio. CHF		Variance to PY (in CHF)		Variance to PY (curr.adj.)	
	9M 2009	Q3 2009	9M 2009	Q3 2009	9M 2009	Q3 2009
TOTAL	1'680.0	580.9	-14.3%	-13.1%	-8.9%	-7.9%
Sanitary Systems	963.0	323.6	-12.7%	-11.2%	-7.3%	-5.9%
Piping Systems	717.0	257.3	-16.4%	-15.4%	-10.9%	-10.4%
Installation Systems	620.6	208.6	-13.3%	-12.5%	-6.9%	-6.4%
Cisterns and Mechanisms	169.8	55.7	-13.1%	-8.5%	-8.3%	-3.9%
Faucets and Flushing Systems	101.1	34.9	-9.7%	-11.4%	-9.4%	-8.6%
Waste Fittings and Traps	71.5	24.4	-9.7%	-5.4%	-6.2%	-1.6%
Building Drainage Systems	243.7	87.6	-14.2%	-12.9%	-10.0%	-8.9%
Supply Systems	473.3	169.7	-17.5%	-16.6%	-11.4%	-11.1%