

Geberit Group - Financial information for periods ending September 30, 2012 and 2011

Consolidated Income Statements (a)

(CHF in millions)

	Quarterly figures		Accumulated figures	
	07/12 - 09/12	07/11 - 09/11	01/12 - 09/12	01/11 - 09/11
Sales	543.5	533.3	1686.4	1651.9
Cash discounts and customer bonuses	68.8	65.6	210.4	198.7
Revenue from sales	474.7	467.7	1476.0	1453.2
Operating expenses:				
Cost of materials	145.0	146.1	451.6	453.9
Personnel expenses	113.2	101.9	344.5	325.0
Depreciation expense	18.7	18.9	54.7	57.4
Amortization of intangibles	1.5	1.5	4.4	4.3
Other operating expenses, net	76.5	68.2	238.1	226.6
Total operating expenses, net	354.9	336.6	1'093.3	1'067.2
Operating profit (EBIT)	119.8	131.1	382.7	386.0
in % of sales	22.0%	24.6%	22.7%	23.4%
Financial result, net	(2.2)	(1.4)	(4.9)	(4.9)
Profit before income tax expenses	117.6	129.7	377.8	381.1
Income tax expenses	16.4	16.4	50.6	47.5
Net income from continuing operations	101.2	113.3	327.2	333.6
in % of sales	18.6%	21.2%	19.4%	20.2%
Gain on disposal of discontinued operations, net of tax	0.0	0.0	0.0	0.0
Net income	101.2	113.3	327.2	333.6
in % of sales	18.6%	21.2%	19.4%	20.2%
Net income is attributable to:				
- shareholders	101.2	113.3	327.2	333.6
EBITDA	140.0	151.5	441.8	447.7
in % of sales	25.8%	28.4%	26.2%	27.1%
Financial expenses	(2.7)	(1.7)	(8.0)	(5.9)
Financial income	0.9	0.8	3.4	2.1
Foreign exchange (loss)/gain, net	(0.4)	(0.5)	(0.3)	(1.1)
Financial result, net	(2.2)	(1.4)	(4.9)	(4.9)
Earnings per share (CHF)	2.66	2.91	8.55	8.50
Earnings per share, diluted (CHF)	2.66	2.91	8.55	8.50

Condensed Consolidated Statements of Cashflows: (a)

(CHF in millions)

	Quarterly figures		Accumulated figures	
	07/12 - 09/12	07/11 - 09/11	01/12 - 09/12	01/11 - 09/11
Cash provided by operating activities	169.1	170.7	346.0	361.9
Cash provided by/(used in) investing activities	(20.0)	(20.3)	(22.7)	(48.8)
Cash provided by/(used in) financing activities	(46.7)	(56.7)	(383.8)	(395.0)
Effects of exchange rates on cash	1.1	3.3	0.0	(5.9)
Net increase/(decrease) in cash and cash equivalents	103.5	97.0	(60.5)	(87.8)

Condensed Consolidated Balance Sheet Data: (a)

(CHF in millions)

	30.09.2012	31.12.2011	30.09.2011
Cash and cash equivalents	394.5	455.0	498.8
Marketable securities	62.4	87.0	0.0
Net working capital (b)	187.5	114.1	163.5
Property, plant and equipment	507.9	516.2	493.5
Goodwill and intangible assets	639.2	645.2	645.1
Total assets	2119.3	2122.7	2136.1
Total debt	74.0	75.6	71.7
Net debt	(382.9)	(466.4)	(427.1)
Total equity	1348.1	1419.5	1404.0
Equity ratio	63.6%	66.9%	65.7%

(a) All financial information above is unaudited except balance sheet data as per December 31, 2011 and is prepared under the same recognition and measurement principles applied for the audited annual financial statements for the year ended December 31, 2011.

(b) Without derivative financial instruments