

## Geberit Group - Financial information for periods ending December 31, 2012 and 2011

### Consolidated Income Statements (a)

(CHF in millions)

	Quarterly figures		Accumulated figures	
	10/12 - 12/12	10/11 - 12/11	01/12 - 12/12	01/11 - 12/11
Sales	501.4	470.7	2187.8	2122.6
Cash discounts and customer bonuses	57.8	56.3	268.2	255.0
<b>Revenue from sales</b>	<b>443.6</b>	<b>414.4</b>	<b>1919.6</b>	<b>1867.6</b>
Operating expenses:				
Cost of materials	139.1	134.0	590.7	587.9
Personnel expenses	119.0	110.6	463.5	435.6
Depreciation expense	19.6	19.5	74.3	76.9
Amortization of intangibles	1.4	1.6	5.8	5.9
Other operating expenses, net	84.9	85.5	323.0	312.1
Total operating expenses, net	364.0	351.2	1'457.3	1'418.4
<b>Operating profit (EBIT)</b>	<b>79.6</b>	<b>63.2</b>	<b>462.3</b>	<b>449.2</b>
in % of sales	15.9%	13.4%	21.1%	21.2%
Financial result, net	(2.3)	(2.4)	(7.2)	(7.3)
<b>Profit before income tax expenses</b>	<b>77.3</b>	<b>60.8</b>	<b>455.1</b>	<b>441.9</b>
Income tax expenses	12.2	10.4	62.8	57.9
<b>Net income from continuing operations</b>	<b>65.1</b>	<b>50.4</b>	<b>392.3</b>	<b>384.0</b>
in % of sales	13.0%	10.7%	17.9%	18.1%
Gain on disposal of discontinued operations, net of tax	0.0	0.0	0.0	0.0
<b>Net income</b>	<b>65.1</b>	<b>50.4</b>	<b>392.3</b>	<b>384.0</b>
in % of sales	13.0%	10.7%	17.9%	18.1%
<b>Net income is attributable to:</b>				
- shareholders	65.1	50.4	392.3	384.0
<b>EBITDA</b>	<b>100.6</b>	<b>84.3</b>	<b>542.4</b>	<b>532.0</b>
in % of sales	20.1%	17.9%	24.8%	25.1%
Financial expenses	(2.7)	(2.5)	(10.7)	(8.4)
Financial income	0.9	1.5	4.3	3.6
Foreign exchange (loss)/gain, net	(0.5)	(1.4)	(0.8)	(2.5)
Financial result, net	(2.3)	(2.4)	(7.2)	(7.3)
<b>Earnings per share (CHF)</b>	<b>1.72</b>	<b>1.30</b>	<b>10.29</b>	<b>9.82</b>
<b>Earnings per share, diluted (CHF)</b>	<b>1.72</b>	<b>1.30</b>	<b>10.28</b>	<b>9.82</b>

### Condensed Consolidated Statements of Cashflows: (a)

(CHF in millions)

	Quarterly figures		Accumulated figures	
	10/12 - 12/12	10/11 - 12/11	01/12 - 12/12	01/11 - 12/11
Cash provided by operating activities	148.0	131.2	494.0	493.1
Cash provided by/(used in) investing activities	(35.9)	(130.3)	(58.6)	(179.1)
Cash provided by/(used in) financing activities	(144.0)	(47.9)	(527.8)	(442.9)
Effects of exchange rates on cash	(1.3)	3.2	(1.3)	(2.7)
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>(33.2)</b>	<b>(43.8)</b>	<b>(93.7)</b>	<b>(131.6)</b>

### Condensed Consolidated Balance Sheet Data: (a)

(CHF in millions)

	31.12.2012	31.12.2011
Cash and cash equivalents	361.3	455.0
Marketable securities	61.8	87.0
Net working capital (b)	134.4	114.1
Property, plant and equipment	521.2	516.2
Goodwill and intangible assets	638.1	645.2
Total assets	2007.4	2122.7
Total debt	14.7	75.6
Net debt	(408.4)	(466.4)
Total equity	1431.3	1419.5
Equity ratio	71.3%	66.9%

(a) All financial information above is audited except quarterly Profit & Loss Statements and Cashflow Statements. Quarterly figures are prepared under the same recognition and measurement principles applied to the audited annual financial statements.

(b) Without derivative financial instruments