

Geberit Group - Financial information for periods ending September 2013 and 2012

Consolidated Income Statements (a) (CHF in millions)	Quarterly figures		Accumulated figures	
	07/13 - 09/13	07/12 - 09/12	01/13 - 09/13	01/12 - 09/12
Sales	592.6	543.5	1'766.3	1'686.4
Cash discounts and customer bonuses	76.6	68.8	226.0	210.4
Revenue from sales	516.0	474.7	1'540.3	1'476.0
Operating expenses:				
Cost of materials	156.8	145.0	456.7	451.6
Personnel expenses	113.8	114.7	358.2	348.9
Depreciation expense	19.2	18.7	56.6	54.7
Amortization of intangibles	1.4	1.5	4.1	4.4
Other operating expenses, net	75.3	76.5	244.6	238.1
Total operating expenses, net	366.5	356.4	1'120.2	1'097.7
Operating profit (EBIT)	149.5	118.3	420.1	378.3
in % of sales	25.2%	21.8%	23.8%	22.4%
Financial result, net	(2.0)	(2.2)	(4.2)	(4.9)
Profit before income tax expenses	147.5	116.1	415.9	373.4
Income tax expenses	20.0	16.1	55.2	49.8
Net income	127.5	100.0	360.7	323.6
in % of sales	21.5%	18.4%	20.4%	19.2%
- attributable to shareholders of Geberit AG	127.5	100.0	360.7	323.6
EBITDA	170.1	138.5	480.8	437.4
in % of sales	28.7%	25.5%	27.2%	25.9%
Financial expenses	(1.2)	(2.7)	(3.7)	(8.0)
Financial income	0.9	0.9	2.5	3.4
Foreign exchange (loss)/gain, net	(1.7)	(0.4)	(3.0)	(0.3)
Financial result, net	(2.0)	(2.2)	(4.2)	(4.9)
Earnings per share (CHF)	3.39	2.63	9.59	8.45
Earnings per share, diluted (CHF)	3.39	2.63	9.58	8.45
Condensed Consolidated Statements of Cashflows: (a) (CHF in millions)	Quarterly figures		Accumulated figures	
	07/13 - 09/13	07/12 - 09/12	01/13 - 09/13	01/12 - 09/12
Cash provided by operating activities	208.9	169.1	392.3	346.0
Cash provided by/(used in) investing activities	(28.9)	(20.0)	(53.9)	(22.7)
Cash provided by/(used in) financing activities	(0.8)	(46.7)	(274.7)	(383.8)
Effects of exchange rates on cash	(1.8)	1.1	(0.2)	0.0
Net increase/(decrease) in cash and cash equivalents	177.4	103.5	63.5	(60.5)
Condensed Consolidated Balance Sheet Data: (a) (CHF in millions)	30.09.2013	31.12.2012	30.09.2012	
Cash and cash equivalents	424.8	361.3	394.5	
Marketable securities	74.4	61.8	62.4	
Net working capital (b)	187.7	134.4	187.5	
Property, plant and equipment	511.0	521.2	507.9	
Goodwill and intangible assets	641.8	638.1	639.2	
Total assets	2'166.7	2'007.4	2'119.3	
Total debt	10.7	14.7	74.0	
Net debt	(488.5)	(408.4)	(382.9)	
Total equity	1'585.0	1'431.3	1'348.1	
Equity ratio	73.2%	71.3%	63.6%	

(a) All financial information above is unaudited except balance sheet data as per December 31, 2012. The quarterly figures are prepared on the basis of the same standard as applied for the audited annual financial statements for the year ended December 31, 2012. Due to a change in the accounting standards for pension plans, the previous year values were adjusted for comparative purposes.

(b) Without derivative financial instruments