

## Geberit Group - Financial information for periods ending March 2014 and 2013

### Consolidated Income Statements (a)

(CHF in millions)

	Accumulated figures	
	01/14 - 03/14	01/13 - 03/13
Sales	638.5	582.6
Cash discounts and customer bonuses	84.6	74.7
<b>Revenue from sales</b>	<b>553.9</b>	<b>507.9</b>
Operating expenses:		
Cost of materials	159.6	147.4
Personnel expenses	127.2	122.4
Depreciation expense	18.2	18.5
Amortization of intangibles	0.7	1.3
Other operating expenses, net	85.0	81.3
Total operating expenses, net	390.7	370.9
<b>Operating profit (EBIT)</b>	<b>163.2</b>	<b>137.0</b>
in % of sales	25.6%	23.5%
Financial result, net	(0.2)	(0.2)
<b>Profit before income tax expenses</b>	<b>163.0</b>	<b>136.8</b>
Income tax expenses	21.1	18.0
<b>Net income</b>	<b>141.9</b>	<b>118.8</b>
in % of sales	22.2%	20.4%
- attributable to shareholders of Geberit AG	141.9	118.8
<b>EBITDA</b>	<b>182.1</b>	<b>156.8</b>
in % of sales	28.5%	26.9%
Financial expenses	(1.3)	(1.3)
Financial income	0.9	0.8
Foreign exchange (loss)/gain, net	0.2	0.3
Financial result, net	(0.2)	(0.2)
<b>Earnings per share (CHF)</b>	<b>3.77</b>	<b>3.16</b>
<b>Earnings per share, diluted (CHF)</b>	<b>3.77</b>	<b>3.16</b>

### Condensed Consolidated Statements of Cashflows: (a)

(CHF in millions)

	Accumulated figures	
	01/14 - 03/14	01/13 - 03/13
Cash provided by operating activities	24.6	28.5
Cash provided by/(used in) investing activities	(16.7)	(9.9)
Cash provided by/(used in) financing activities	(17.9)	(24.4)
Effects of exchange rates on cash	(0.5)	1.9
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>(10.5)</b>	<b>(3.9)</b>

### Condensed Consolidated Balance Sheet Data: (a)

(CHF in millions)

	31.03.2014	31.12.2013	31.03.2013
Cash and cash equivalents	527.6	538.1	357.4
Marketable securities	73.7	74.7	61.8
Net working capital (b)	271.6	127.9	252.4
Property, plant and equipment	531.1	536.4	518.8
Goodwill and intangible assets	644.9	645.5	641.8
Total assets	2'387.4	2'226.0	2'143.1
Total debt	8.7	11.7	12.5
Net debt	(592.6)	(601.1)	(406.7)
Total equity	1'794.3	1'664.1	1'580.1
Equity ratio	75.2%	74.8%	73.7%

(a) All financial information above is unaudited except balance sheet data as per December 31, 2013. The quarterly figures are prepared on the basis of the same standard as applied for the audited annual financial statements for the year ended December 31, 2013.

(b) Without derivative financial instruments