

Strong annual sales growth in all geographies

Region	Sales in CHF million		Variance to PY (in CHF)		Variance to PY (curr. adj.)	
	12M	Q4 2014	12M	Q4 2014	12M	Q4 2014
Geberit Group	2404.4	535.3	4.9%	1.9%	6.4%	2.9%
Total Europe	2194.1	475.5	4.5%	-0.3%	5.9%	1.4%
Germany	881.2	168.0	4.6%	-6.5%	6.0%	-4.5%
Switzerland	309.7	71.1	6.6%	5.4%	6.6%	5.4%
Benelux	184.1	45.5	2.7%	4.4%	4.0%	6.6%
Italy	177.4	41.1	1.4%	3.7%	2.7%	5.8%
Central/Eastern Europe	167.7	38.0	7.5%	-0.9%	11.7%	2.3%
Austria	154.9	34.2	1.2%	-4.9%	2.5%	-3.0%
Nordic Region	114.7	29.0	-2.5%	5.1%	2.4%	9.7%
France	101.7	23.6	1.7%	-1.4%	3.0%	0.6%
UK/Ireland	86.1	21.0	24.7%	30.3%	19.8%	24.7%
Iberian Peninsula	16.6	4.0	1.7%	-13.1%	3.0%	-11.3%
Total America	84.9	23.3	5.1%	21.1%	6.4%	13.5%
Total Far East / Pacific	75.8	24.1	10.3%	20.6%	12.8%	15.2%
Total Middle East / Africa	49.6	12.4	14.5%	34.8%	21.2%	33.5%

Both, Sanitary and Piping Systems, with strong sales growth in 2014

Product lines	Sales in CHF million		Variance to PY (in CHF)		Variance to PY (curr. adj.)	
	12M	Q4 2014	12M	Q4 2014	12M	Q4 2014
Total	2404.4	535.3	4.9%	1.9%	6.4%	2.9%
Sanitary Systems	1364.3	306.8	5.1%	4.4%	6.7%	5.2%
Installation Systems	878.6	188.3	5.8%	3.8%	7.5%	5.3%
Cisterns and Mechanisms	265.7	64.4	5.8%	2.2%	7.2%	3.2%
Faucets and Flushing Systems	122.9	31.3	1.9%	13.6%	3.3%	9.5%
Waste Fittings and Traps	97.1	22.8	1.8%	3.7%	2.9%	4.5%
Piping Systems	1040.1	228.5	4.6%	-1.3%	6.0%	0.1%
Building Drainage Systems	349.6	80.2	7.6%	4.2%	9.1%	5.2%
Supply Systems	690.5	148.3	3.2%	-4.0%	4.5%	-2.4%