

Consolidated Income Statements (a)	Actual	Prev. year	Δ ACT/PY	Actual	Prev. year	Δ ACT/PY
	01..09 MCHF	01..09 MCHF	01..09 in %	Q3 MCHF	Q3 MCHF	Q3 in %
Net sales	2'172.4	1'972.6	+10.1	692.6	665.1	+4.1
Cost of materials	598.0	600.3	-0.4	191.8	201.8	-5.0
Personnel expenses	529.7	495.1	+7.0	164.6	157.0	+4.8
Depreciation expenses	73.2	69.0	+6.1	25.6	24.2	+5.8
Amortization of intangibles	32.3	27.1	+19.2	11.1	10.4	+6.7
Other operating expenses, net	394.8	367.2	+7.5	124.6	125.6	-0.8
Total operating expenses, net	1'628.0	1'558.7	+4.4	517.7	519.0	-0.3
Operating profit (EBIT)	544.4	413.9	+31.5	174.9	146.1	+19.7
in % of Net sales	25.1	21.0		25.3	22.0	
Adjusted operating profit (EBIT)	574.5	483.3	+18.9	184.1	157.7	+16.7
in % of Net sales	26.4	24.5		26.6	23.7	
Financial result, net	-7.2	-19.9	+63.8	-3.0	-3.2	+6.3
Profit before income tax expenses	537.2	394.0	+36.3	171.9	142.9	+20.3
Income tax expenses	68.1	55.6	+22.5	19.1	23.0	-17.0
Net income	469.1	338.4	+38.6	152.8	119.9	+27.4
in % of Net sales	21.6	17.2		22.1	18.0	
Adjusted net income	491.5	397.8	+23.6	158.3	128.3	+23.4
in % of Net sales	22.6	20.2		22.9	19.3	
EBITDA	649.9	510.0	+27.4	211.6	180.7	+17.1
in % of Net sales	29.9	25.9		30.6	27.2	
Adjusted EBITDA	651.8	557.1	+17.0	209.9	183.9	+14.1
in % of Net sales	30.0	28.2		30.3	27.6	
Financial expenses	-10.3	-16.3	+36.8	-3.5	-4.0	+12.5
Financial income	1.0	0.9	+11.1	0.1	0.2	-50.0
Foreign exchange (loss)/gain, net	2.1	-4.5	+146.7	0.4	0.6	-33.3
Financial result, net	-7.2	-19.9	+63.8	-3.0	-3.2	+6.3
Earnings per share (CHF)	12.73	9.06	+40.5	4.15	3.22	+28.9
Adjusted earnings per share (CHF)	13.34	10.65	+25.3	4.30	3.45	+24.6
Earnings per share, diluted (CHF)	12.71	9.04	+40.6	4.14	3.22	+28.6

Condensed Consolidated Statements of Cashflows: (a)	Actual	Prev. year	Δ ACT/PY	Actual	Prev. year	Δ ACT/PY
	01..09 MCHF	01..09 MCHF	01..09 in %	Q3 MCHF	Q3 MCHF	Q3 in %
Cash provided by operating activities	507.7	408.1	24.4	250.4	223.6	12.0
Cash provided by/(used in) investing activities	-50.0	-1'267.2	96.1	7.5	-35.2	121.3
Cash provided by/(used in) financing activities	-464.7	546.2	-185.1	-92.5	-57.8	-60.0
Effects of exchange rates on cash	-1.9	3.2	-159.4	-2.6	16.2	-116.0
Net increase/(decrease) in cash and cash equivalents	-8.9	-309.7	97.1	162.8	146.8	10.9

Condensed Consolidated Balance Sheet Data: (a)	Actual	Prev. year	Prev. year
	01..09 MCHF	01..12 MCHF	01..09 MCHF
Cash and cash equivalents	450.7	459.6	440.0
Net working capital (b)	236.4	146.6	270.7
Property, plant and equipment	715.1	715.4	690.2
Goodwill and intangible assets	1'704.2	1'757.1	1'772.3
Total assets	3'655.8	3'553.8	3'650.3
Total debt	1'055.4	1'139.2	1'200.5
Net debt	604.7	679.6	760.5
Total equity	1'551.6	1'482.2	1'483.0
Equity ratio %	42.4	41.7	40.6
Adjusted ROIC %	21.4	20.1	23.0

(a) All financial information above is unaudited except balance sheet data as per December 31, 2015. The quarterly figures are prepared on the basis of the same standard as applied for the audited annual financial statements for the year ended December 31, 2015.

(b) Without derivative financial instruments

Adjusted: adjusted for costs and income in connection with the Sanitec acquisition (transaction, integration, divestments and one-off financing costs and income as well as amortization of intangible assets and one-off costs resulting from the inventory revaluation)