

Consolidated Income Statements (a)	Actual	Prev.year	Δ ACT/PY
	01..03 MCHF	01..03 MCHF	01..03 in %
Net sales	737.1	718.6	+2.6
Cost of materials	203.8	201.4	+1.2
Personnel expenses	181.1	180.3	+0.4
Depreciation expenses	25.8	23.6	+9.3
Amortization of intangibles	10.7	10.5	+1.9
Other operating expenses, net	135.5	129.4	+4.7
Total operating expenses, net	556.9	545.2	+2.1
Operating profit (EBIT)	180.2	173.4	+3.9
in % of Net sales	24.4	24.1	
Adjusted operating profit (EBIT)	190.8	183.8	+3.8
in % of Net sales	25.9	25.6	
Financial result, net	-2.9	0.7	-514.3
Profit before income tax expenses	177.3	174.1	+1.8
Income tax expenses	23.9	23.8	+0.4
Net income	153.4	150.3	+2.1
in % of Net sales	20.8	20.9	
Adjusted net income	162.2	158.7	+2.2
in % of Net sales	22.0	22.1	
EBITDA	216.7	207.5	+4.4
in % of Net sales	29.4	28.9	
Adjusted EBITDA	218.9	209.2	+4.6
in % of Net sales	29.7	29.1	
Financial expenses	-3.2	-3.4	+5.9
Financial income	0.3	0.6	-50.0
Foreign exchange (loss)/gain, net	0.0	3.5	-100.0
Financial result, net	-2.9	0.7	-514.3
Earnings per share (CHF)	4.17	4.08	+2.2
Adjusted earnings per share (CHF)	4.41	4.30	+2.6
Earnings per share, diluted (CHF)	4.16	4.07	+2.2

Condensed Consolidated Statements of Cashflows: (a)	Actual	Prev.year	Δ ACT/PY
	01..03 MCHF	01..03 MCHF	01..03 in %
Cash provided by operating activities	-9.0	-2.2	-309.1
Cash provided by/(used in) investing activities	-6.6	-26.3	+74.9
Cash provided by/(used in) financing activities	-36.1	-66.9	+46.0
Effects of exchange rates on cash	-0.3	1.9	-115.8
Net increase/(decrease) in cash and cash equivalents	-52.0	-93.5	+44.4

Condensed Consolidated Balance Sheet Data: (a)	Actual	Prev.year	Prev.year
	01..03 MCHF	01..12 MCHF	01..03 MCHF
Cash and cash equivalents	457.7	509.7	366.1
Net working capital (b)	354.3	147.3	330.5
Property, plant and equipment	707.9	726.5	713.0
Goodwill and intangible assets	1'657.4	1'681.1	1'770.0
Total assets	3'734.7	3'601.1	3'717.2
Total debt	945.6	970.9	1'146.2
Net debt	487.9	461.2	780.1
Total equity	1'805.9	1'635.2	1'558.6
Equity ratio %	48.4	45.4	41.9
Adjusted ROIC %	22.1	21.5	19.1

(a) All financial information above is unaudited except balance sheet data as per December 31, 2016.

(b) Without derivative financial instruments

Adjusted: adjusted for costs and income in connection with the Sanitec acquisition (transaction, integration, divestments and one-off financing costs and income as well as amortization of intangible assets and one-off costs resulting from the inventory revaluation)