

Consolidated Income Statements (a)	Actual	Prev. year	Δ ACT/PY	Actual	Prev. year	Δ ACT/PY
	01..12 MCHF	01..12 MCHF	01..12 in %	Q4 MCHF	Q4 MCHF	Q4 in %
Net sales	2'809.0	2'593.7	+8.3	636.6	621.1	+2.5
Cost of materials	774.9	784.4	-1.2	176.9	184.1	-3.9
Personnel expenses	702.0	671.6	+4.5	172.3	176.5	-2.4
Depreciation expenses	102.0	95.9	+6.4	28.8	26.9	+7.1
Amortization of intangibles	43.1	37.5	+14.9	10.8	10.4	+3.8
Other operating expenses, net	546.9	506.0	+8.1	152.1	138.8	+9.6
Total operating expenses, net	2'168.9	2'095.4	+3.5	540.9	536.7	+0.8
Operating profit (EBIT)	640.1	498.3	+28.5	95.7	84.4	+13.4
in % of Net sales	22.8	19.2		15.0	13.6	
Adjusted operating profit (EBIT)	686.5	590.9	+16.2	112.0	107.6	+4.1
in % of Net sales	24.4	22.8		17.6	17.3	
Financial result, net	-9.3	-23.5	+60.4	-2.1	-3.6	+41.7
Profit before income tax expenses	630.8	474.8	+32.9	93.6	80.8	+15.8
Income tax expenses	82.6	52.4	+57.6	14.5	-3.2	+553.1
Net income	548.2	422.4	+29.8	79.1	84.0	-5.8
in % of Net sales	19.5	16.3		12.4	13.5	
Adjusted net income	584.0	493.1	+18.4	92.5	95.3	-2.9
in % of Net sales	20.8	19.0		14.5	15.3	
EBITDA	785.2	631.7	+24.3	135.3	121.7	+11.2
in % of Net sales	28.0	24.4		21.3	19.6	
Adjusted EBITDA	794.9	693.5	+14.6	143.1	136.4	+4.9
in % of Net sales	28.3	26.7		22.5	22.0	
Financial expenses	-13.5	-20.1	+32.8	-3.2	-3.8	+15.8
Financial income	1.9	1.2	+58.3	0.9	0.3	+200.0
Foreign exchange (loss)/gain, net	2.3	-4.6	+150.0	0.2	-0.1	+300.0
Financial result, net	-9.3	-23.5	+60.4	-2.1	-3.6	+41.7
Earnings per share (CHF)	14.88	11.33	+31.3	2.15	2.27	-5.3
Adjusted earnings per share (CHF)	15.85	13.23	+19.8	2.51	2.57	-2.3
Earnings per share, diluted (CHF)	14.85	11.31	+31.3	2.14	2.26	-5.3

Condensed Consolidated Statements of Cashflows: (a)	Actual	Prev. year	Δ ACT/PY	Actual	Prev. year	Δ ACT/PY
	01..12 MCHF	01..12 MCHF	01..12 in %	Q4 MCHF	Q4 MCHF	Q4 in %
Cash provided by operating activities	715.2	612.1	16.8	207.5	204.0	1.7
Cash provided by/(used in) investing activities	-99.7	-1'325.2	92.5	-49.7	-58.0	14.3
Cash provided by/(used in) financing activities	-562.9	417.7	-234.8	-98.2	-128.5	23.6
Effects of exchange rates on cash	-2.5	5.3	-147.2	-0.6	2.1	-128.6
Net increase/(decrease) in cash and cash equivalents	50.1	-290.1	117.3	59.0	19.6	201.0

Condensed Consolidated Balance Sheet Data: (a)	Actual	Prev. year
	01..12 MCHF	01..12 MCHF
Cash and cash equivalents	509.7	459.6
Net working capital (b)	147.3	146.6
Property, plant and equipment	726.5	715.4
Goodwill and intangible assets	1'681.1	1'757.1
Total assets	3'601.1	3'553.8
Total debt	970.9	1'139.2
Net debt	461.2	679.6
Total equity	1'635.2	1'482.2
Equity ratio %	45.4	41.7
Adjusted ROIC %	21.5	20.1

(a) All financial information above is audited except quarterly Profit & Loss Statements and Cashflow Statements. Quarterly figures are prepared under the same recognition and measurement principles applied to the audited annual financial statements.

(b) Without derivative financial instruments

Adjusted: adjusted for costs and income in connection with the Sanitec acquisition (transaction, integration, divestments and one-off financing costs and income as well as amortization of intangible assets and one-off costs resulting from the inventory revaluation)