

Consolidated Income Statements (a)	Actual	Prev. year	Δ ACT/PY	Actual	Prev. year	Δ ACT/PY
	01..09 MCHF	01..09 MCHF	01..09 in %	Q3 MCHF	Q3 MCHF	Q3 in %
<b>Net sales</b>	<b>2'202.3</b>	<b>2'172.4</b>	<b>+1.4</b>	<b>733.0</b>	<b>692.6</b>	<b>+5.8</b>
Cost of materials	623.4	598.0	+4.2	211.6	191.8	+10.3
Personnel expenses	566.9	529.7	+7.0	171.8	164.6	+4.4
Depreciation expenses	78.3	73.2	+7.0	27.0	25.6	+5.5
Amortization of intangibles	32.7	32.3	+1.2	11.1	11.1	+0.0
Other operating expenses, net	407.0	394.8	+3.1	132.0	124.6	+5.9
Total operating expenses, net	1'708.3	1'628.0	+4.9	553.5	517.7	+6.9
<b>Operating profit (EBIT)</b>	<b>494.0</b>	<b>544.4</b>	<b>-9.3</b>	<b>179.5</b>	<b>174.9</b>	<b>+2.6</b>
in % of Net sales	22.4	25.1		24.5	25.3	
Adjusted operating profit (EBIT)	568.5	574.5	-1.0	188.8	184.1	+2.6
in % of Net sales	25.8	26.4		25.8	26.6	
Financial result, net	-6.6	-7.2	+8.3	-1.3	-3.0	+56.7
<b>Profit before income tax expenses</b>	<b>487.4</b>	<b>537.2</b>	<b>-9.3</b>	<b>178.2</b>	<b>171.9</b>	<b>+3.7</b>
Income tax expenses	70.7	68.1	+3.8	19.7	19.1	+3.1
<b>Net income</b>	<b>416.7</b>	<b>469.1</b>	<b>-11.2</b>	<b>158.5</b>	<b>152.8</b>	<b>+3.7</b>
in % of Net sales	18.9	21.6		21.6	22.1	
Adjusted net income	485.9	491.5	-1.1	166.0	158.3	+4.9
in % of Net sales	22.1	22.6		22.6	22.9	
<b>EBITDA</b>	<b>605.0</b>	<b>649.9</b>	<b>-6.9</b>	<b>217.6</b>	<b>211.6</b>	<b>+2.8</b>
in % of Net sales	27.5	29.9		29.7	30.6	
Adjusted EBITDA	653.0	651.8	+0.2	218.0	209.9	+3.9
in % of Net sales	29.7	30.0		29.7	30.3	
Financial expenses	-9.1	-10.3	+11.7	-3.2	-3.5	+8.6
Financial income	0.8	1.0	-20.0	0.3	0.1	+200.0
Foreign exchange (loss)/gain, net	1.7	2.1	-19.0	1.6	0.4	+300.0
Financial result, net	-6.6	-7.2	+8.3	-1.3	-3.0	+56.7
<b>Earnings per share (CHF)</b>	<b>11.32</b>	<b>12.73</b>	<b>-11.1</b>	<b>4.31</b>	<b>4.15</b>	<b>+3.9</b>
Adjusted earnings per share (CHF)	13.20	13.34	-1.0	4.51	4.30	+4.9
<b>Earnings per share, diluted (CHF)</b>	<b>11.29</b>	<b>12.71</b>	<b>-11.2</b>	<b>4.30</b>	<b>4.14</b>	<b>+3.9</b>

Condensed Consolidated Statements of Cashflows: (a)	Actual	Prev. year	Δ ACT/PY	Actual	Prev. year	Δ ACT/PY
	01..09 MCHF	01..09 MCHF	01..09 in %	Q3 MCHF	Q3 MCHF	Q3 in %
Cash provided by operating activities	438.7	507.7	-13.6	231.7	250.4	-7.5
Cash provided by/(used in) investing activities	-69.0	-50.0	-38.0	-36.5	7.5	-586.7
Cash provided by/(used in) financing activities	-558.3	-464.7	-20.1	-147.3	-92.5	-59.2
Effects of exchange rates on cash	7.7	-1.9	+505.3	7.1	-2.6	+373.1
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>-180.9</b>	<b>-8.9</b>	<b>-1'932.6</b>	<b>55.0</b>	<b>162.8</b>	<b>-66.2</b>

Condensed Consolidated Balance Sheet Data: (a)	Actual	Prev. year	Prev. year
	01..09 MCHF	01..12 MCHF	01..09 MCHF
Cash and cash equivalents	328.8	509.7	450.7
Net working capital (b)	243.2	147.3	236.4
Property, plant and equipment	752.6	726.5	715.1
Goodwill and intangible assets	1'729.5	1'681.1	1'704.2
Total assets	3'657.9	3'601.1	3'655.8
Total debt	878.8	970.9	1'055.4
Net debt	550.0	461.2	604.7
Total equity	1'750.0	1'635.2	1'551.6
Equity ratio %	47.8	45.4	42.4
Adjusted ROIC %	21.8	21.5	21.4

(a) All financial information above is unaudited except balance sheet data as per December 31, 2016. The quarterly figures are prepared on the basis of the same standard as applied for the audited annual financial statements for the year ended December 31, 2016.

(b) Without derivative financial instruments

Adjusted: adjusted for costs and income in connection with the Sanitec acquisition (transaction, integration, divestments, restructuring and one-off financing costs and income as well as amortization of intangible assets and one-off costs resulting from the inventory revaluation)