

Consolidated Income Statements (a)	Actual	Prev. year	Δ ACT/PY	Actual	Prev. year	Δ ACT/PY
	01..12 MCHF	01..12 MCHF	01..12 in %	Q4 MCHF	Q4 MCHF	Q4 in %
Net sales	2'908.3	2'809.0	+3.5	706.0	636.6	+10.9
Cost of materials	829.8	774.9	+7.1	206.4	176.9	+16.7
Personnel expenses	746.8	702.0	+6.4	179.9	172.3	+4.4
Depreciation expenses	105.7	102.0	+3.6	27.4	28.8	-4.9
Amortization of intangibles	44.6	43.1	+3.5	11.9	10.8	+10.2
Other operating expenses, net	559.7	546.9	+2.3	152.7	152.1	+0.4
Total operating expenses, net	2'286.6	2'168.9	+5.4	578.3	540.9	+6.9
Operating profit (EBIT)	621.7	640.1	-2.9	127.7	95.7	+33.4
in % of Net sales	21.4	22.8		18.1	15.0	
Adjusted operating profit (EBIT)	706.1	686.5	+2.9	137.6	112.0	+22.9
in % of Net sales	24.3	24.4		19.5	17.6	
Financial result, net	-9.4	-9.3	-1.1	-2.8	-2.1	-33.3
Profit before income tax expenses	612.3	630.8	-2.9	124.9	93.6	+33.4
Income tax expenses	84.9	82.6	+2.8	14.2	14.5	-2.1
Net income	527.4	548.2	-3.8	110.7	79.1	+39.9
in % of Net sales	18.1	19.5		15.7	12.4	
Adjusted net income	604.2	584.0	+3.5	118.3	92.5	+27.9
in % of Net sales	20.8	20.8		16.8	14.5	
EBITDA	772.0	785.2	-1.7	167.0	135.3	+23.4
in % of Net sales	26.5	28.0		23.7	21.3	
Adjusted EBITDA	820.7	794.9	+3.2	167.7	143.1	+17.2
in % of Net sales	28.2	28.3		23.8	22.5	
Financial expenses	-13.0	-13.5	+3.7	-3.9	-3.2	-21.9
Financial income	1.2	1.9	-36.8	0.4	0.9	-55.6
Foreign exchange (loss)/gain, net	2.4	2.3	+4.3	0.7	0.2	+250.0
Financial result, net	-9.4	-9.3	-1.1	-2.8	-2.1	-33.3
Earnings per share (CHF)	14.34	14.88	-3.6	3.02	2.15	+40.5
Adjusted earnings per share (CHF)	16.43	15.85	+3.7	3.22	2.51	+28.3
Earnings per share, diluted (CHF)	14.31	14.85	-3.6	3.01	2.14	+40.7

Condensed Consolidated Statements of Cashflows: (a)	Actual	Prev. year	Δ ACT/PY	Actual	Prev. year	Δ ACT/PY
	01..12 MCHF	01..12 MCHF	01..12 in %	Q4 MCHF	Q4 MCHF	Q4 in %
Cash provided by operating activities	640.4	715.2	-10.5	201.7	207.5	-2.8
Cash provided by/(used in) investing activities	-147.8	-99.7	-48.2	-78.8	-49.7	-58.6
Cash provided by/(used in) financing activities	-605.3	-562.9	-7.5	-47.0	-98.2	52.1
Effects of exchange rates on cash	15.7	-2.5	+728.0	8.0	-0.6	+1'433.3
Net increase/(decrease) in cash and cash equivalents	-97.0	50.1	-293.6	83.9	59.0	42.2

Condensed Consolidated Balance Sheet Data: (a)	Actual	Prev. year
	01..12 MCHF	01..12 MCHF
Cash and cash equivalents	412.7	509.7
Net working capital (b)	173.0	147.3
Property, plant and equipment	812.8	726.5
Goodwill and intangible assets	1'748.9	1'681.1
Total assets	3'742.8	3'601.1
Total debt	895.2	970.9
Net debt	482.5	461.2
Total equity	1'837.2	1'635.2
Equity ratio %	49.1	45.4
Adjusted ROIC %	22.4	21.5

(a) All financial information above is audited except quarterly Income Statements and Cashflow Statements. Quarterly figures are prepared under the same recognition and measurement principles applied to the audited annual financial statements.

(b) Without derivative financial instruments

Adjusted: adjusted for costs and income in connection with the Sanitec acquisition (integration, divestment and amortization of intangible assets)