

Consolidated Income Statements (a)	Actual	Prev. year	Δ ACT/PY	Actual	Prev. year	Δ ACT/PY
	01..12 MCHF	01..12 MCHF	01..12 in %	Q4 MCHF	Q4 MCHF	Q4 in %
Sales	3'080.5	2'908.3	+5.9	709.5	706.0	+0.5
Cost of materials	893.2	829.8	+7.6	207.8	206.4	+0.7
Personnel expenses	744.0	746.8	-0.4	180.3	179.9	+0.2
Depreciation expenses	105.0	105.7	-0.7	27.0	27.4	-1.5
Amortization of intangibles	55.2	44.6	+23.8	13.7	11.9	+15.1
Other operating expenses, net	575.5	559.7	+2.8	152.2	152.7	-0.3
Total operating expenses, net	2'372.9	2'286.6	+3.8	581.0	578.3	+0.5
Operating profit (EBIT)	707.6	621.7	+13.8	128.5	127.7	+0.6
in % of Sales	23.0	21.4		18.1	18.1	
Adjusted operating profit (EBIT)	744.1	706.1	+5.4	137.5	137.6	-0.1
in % of Sales	24.2	24.3		19.4	19.5	
Financial result, net	-20.4	-9.4	-117.0	-8.6	-2.8	-207.1
Profit before income tax expenses	687.2	612.3	+12.2	119.9	124.9	-4.0
Income tax expenses	90.0	84.9	+6.0	15.4	14.2	+8.5
Net income	597.2	527.4	+13.2	104.5	110.7	-5.6
in % of Sales	19.4	18.1		14.7	15.7	
Adjusted net income	626.4	604.2	+3.7	111.7	118.3	-5.6
in % of Sales	20.3	20.8		15.7	16.8	
EBITDA	867.8	772.0	+12.4	169.2	167.0	+1.3
in % of Sales	28.2	26.5		23.8	23.7	
Adjusted EBITDA (b)	867.8	820.7	+5.7	169.2	167.7	+0.9
in % of Sales	28.2	28.2		23.8	23.8	
Financial expenses	-17.7	-13.0	-36.2	-7.9	-3.9	-102.6
Financial income	2.3	1.2	+91.7	0.6	0.4	+50.0
Foreign exchange (loss)/gain, net	-5.0	2.4	-308.3	-1.3	0.7	-285.7
Financial result, net	-20.4	-9.4	-117.0	-8.6	-2.8	-207.1
Earnings per share (CHF)	16.40	14.34	+14.4	2.89	3.02	-4.3
Adjusted earnings per share (CHF)	17.21	16.43	+4.7	3.09	3.22	-4.0
Earnings per share, diluted (CHF)	16.39	14.31	+14.5	2.89	3.01	-4.0

Condensed Consolidated Statements of Cashflows: (a)	Actual	Prev. year	Δ ACT/PY	Actual	Prev. year	Δ ACT/PY
	01..12 MCHF	01..12 MCHF	01..12 in %	Q4 MCHF	Q4 MCHF	Q4 in %
Cash provided by operating activities	747.5	640.4	16.7	238.3	201.7	18.1
Cash provided by/(used in) investing activities	-156.6	-147.8	-6.0	-69.0	-78.8	12.4
Cash provided by/(used in) financing activities	-714.1	-605.3	-18.0	-157.7	-47.0	-235.5
Effects of exchange rates on cash	-7.3	15.7	-146.5	-2.3	8.0	-128.8
Net increase/(decrease) in cash and cash equivalents	-130.5	-97.0	-34.5	9.3	83.9	-88.9

Condensed Consolidated Balance Sheet Data: (a)	Actual	Prev. year
	01..12 MCHF	01..12 MCHF
Cash and cash equivalents	282.2	412.7
Net working capital (c)	206.4	173.0
Property, plant and equipment	828.9	812.8
Goodwill and intangible assets	1'651.7	1'748.9
Total assets	3'501.8	3'742.8
Total debt	837.4	895.2
Net debt	555.2	482.5
Total equity	1'745.4	1'837.2
Equity ratio %	49.8	49.1
Adjusted ROIC %	22.6	22.4

(a) All financial information above is audited except quarterly Income Statements and Cashflow Statements. Quarterly figures are prepared under the same recognition and measurement principles applied to the audited annual financial statements.

(b) 2018 doesn't include any one-off costs (adjustments) anymore

(c) Without derivative financial instruments

Adjusted: Adjusted for costs in connection with the Sanitec acquisition and integration