

Consolidated Income Statements: a)	Actual	Prev.year	Δ ACT/PY
	01..03 MCHF	01..03 MCHF	01..03 in %
<b>Sales</b>	<b>830.3</b>	<b>823.1</b>	<b>+0.9</b>
Cost of materials	229.9	237.1	-3.0
Personnel expenses	195.3	194.9	+0.2
Depreciation expenses	29.8	25.9	+15.1
Amortization of intangibles	4.8	13.7	-65.0
Other operating expenses, net	143.1	145.7	-1.8
Total operating expenses, net	602.9	617.3	-2.3
<b>Operating profit (EBIT)</b>	<b>227.4</b>	<b>205.8</b>	<b>+10.5</b>
in % of Sales	27.4	25.0	
Adjusted operating profit (EBIT) c)	227.4	215.0	+5.8
	27.4	26.1	
Financial result, net	-2.3	-2.6	+11.5
<b>Profit before income tax expenses</b>	<b>225.1</b>	<b>203.2</b>	<b>+10.8</b>
Income tax expenses	33.1	27.5	+20.4
<b>Net income</b>	<b>192.0</b>	<b>175.7</b>	<b>+9.3</b>
in % of Sales	23.1	21.3	
Adjusted net income c)	192.0	183.1	+4.9
in % of Sales	23.1	22.2	
<b>EBITDA d)</b>	<b>262.0</b>	<b>245.4</b>	<b>+6.8</b>
in % of Sales	31.6	29.8	
Financial expenses	-3.0	-3.3	+9.1
Financial income	0.9	0.8	+12.5
Foreign exchange (loss)/gain, net	-0.2	-0.1	-100.0
Financial result, net	-2.3	-2.6	+11.5
<b>Earnings per share (CHF)</b>	<b>5.33</b>	<b>4.80</b>	<b>+11.0</b>
Adjusted earnings per share (CHF) c)	5.33	5.00	+6.6
<b>Earnings per share, diluted (CHF)</b>	<b>5.33</b>	<b>4.79</b>	<b>+11.3</b>

Condensed Consolidated Statements of Cashflows: a)	Actual	Prev.year	Δ ACT/PY
	01..03 MCHF	01..03 MCHF	01..03 in %
Cash provided by operating activities	32.1	-15.6	+305.8
Cash provided by/(used in) investing activities	-18.1	-21.9	+17.4
Cash provided by/(used in) financing activities	-70.7	-33.3	-112.3
Effects of exchange rates on cash	1.4	0.1	+1'300.0
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>-55.3</b>	<b>-70.7</b>	<b>+21.8</b>

Condensed Consolidated Balance Sheet Data: a)	Actual	Prev.year	Prev.year
	01..03 MCHF	01..12 MCHF	01..03 MCHF
Cash and cash equivalents	226.9	282.2	342.0
Net working capital b)	406.7	206.4	400.0
Property, plant and equipment	889.2	828.9	810.0
Goodwill and intangible assets	1'639.3	1'651.7	1'745.9
Total assets	3'721.0	3'501.8	3'883.6
Total debt	870.0	837.4	898.2
Net debt	643.1	555.2	556.2
Total equity	1'922.1	1'745.4	2'013.2
Equity ratio %	51.7	49.8	51.8
Adjusted ROIC %	22.8	22.6	22.6

a) All financial information is unaudited except balance sheet data as per December 31, 2018.

b) Without derivative financial instruments

c) 2018 adjusted for costs in connection with the Sanitec acquisition and integration; 2019 and beyond: no extra costs occur anymore

d) EBITDA = operating profit (EBIT) before depreciation expenses and amortization