

Consolidated Income Statements: a)	Actual	Prev. year	Δ ACT/PY	Actual	Prev. year	Δ ACT/PY
	01..09 MCHF	01..09 MCHF	01..09 in %	Q3 MCHF	Q3 MCHF	Q3 in %
Sales	2'381.4	2'371.1	+0.4	754.1	740.7	+1.8
Cost of materials	665.9	685.4	-2.8	211.1	219.2	-3.7
Personnel expenses	565.3	563.7	+0.3	178.1	171.6	+3.8
Depreciation expenses	91.5	78.0	+17.3	31.0	25.5	+21.6
Amortization of intangibles	14.7	41.5	-64.6	4.9	13.6	-64.0
Other operating expenses, net	417.8	423.4	-1.3	133.6	136.6	-2.2
Total operating expenses, net	1'755.2	1'792.0	-2.1	558.7	566.5	-1.4
Operating profit (EBIT)	626.2	579.1	+8.1	195.4	174.2	+12.2
in % of Sales	26.3	24.4		25.9	23.5	
Adjusted operating profit (EBIT) c)	626.2	606.6	+3.2	195.4	183.2	+6.7
in % of Sales	26.3	25.6		25.9	24.7	
Financial result, net	-10.1	-11.8	+14.4	-4.3	-5.4	+20.4
Profit before income tax expenses	616.1	567.3	+8.6	191.1	168.8	+13.2
Income tax expenses	80.3	74.6	+7.6	20.5	23.2	-11.6
Net income	535.8	492.7	+8.7	170.6	145.6	+17.2
in % of Sales	22.5	20.8		22.6	19.7	
Adjusted net income c)	535.8	514.7	+4.1	170.6	152.8	+11.6
in % of Sales	22.5	21.7		22.6	20.6	
EBITDA d)	732.4	698.6	+4.8	231.3	213.3	+8.4
in % of Sales	30.8	29.5		30.7	28.8	
Financial expenses	-9.0	-9.8	+8.2	-3.1	-3.5	+11.4
Financial income	1.5	1.7	-11.8	0.2	0.6	-66.7
Foreign exchange (loss)/gain, net	-2.6	-3.7	+29.7	-1.4	-2.5	+44.0
Financial result, net	-10.1	-11.8	+14.4	-4.3	-5.4	+20.4
Earnings per share (CHF)	14.88	13.50	+10.2	4.74	4.00	+18.5
Adjusted earnings per share (CHF) c)	14.88	14.10	+5.5	4.74	4.20	+12.9
Earnings per share, diluted (CHF)	14.85	13.47	+10.2	4.73	4.00	+18.3

Condensed Consolidated Statements of Cashflows: a)	Actual	Prev. year	Δ ACT/PY	Actual	Prev. year	Δ ACT/PY
	01..09 MCHF	01..09 MCHF	01..09 in %	Q3 MCHF	Q3 MCHF	Q3 in %
Cash provided by operating activities	606.8	509.2	+19.2	285.3	260.0	+9.7
Cash provided by/(used in) investing activities	-88.6	-87.6	-1.1	-38.4	-33.5	-14.6
Cash provided by/(used in) financing activities	-454.9	-556.4	+18.2	-167.4	-215.6	+22.4
Effects of exchange rates on cash	-3.6	-5.0	+28.0	-3.3	-3.9	+15.4
Net increase/(decrease) in cash and cash equivalents	59.7	-139.8	+142.7	76.2	7.0	+988.6

Condensed Consolidated Balance Sheet Data: a)	Actual	Prev. year	Prev. year
	01..09 MCHF	01..12 MCHF	01..09 MCHF
Cash and cash equivalents	341.9	282.2	272.9
Net working capital b)	274.6	206.4	289.3
Property, plant and equipment	871.3	828.9	793.6
Goodwill and intangible assets	1'595.8	1'651.7	1'674.4
Total assets	3'628.2	3'501.8	3'610.8
Total debt	894.8	837.4	880.9
Net debt	552.9	555.2	608.0
Total equity	1'783.2	1'745.4	1'790.3
Equity ratio %	49.1	49.8	49.6
Adjusted ROIC %	23.4	22.6	22.7

a) All financial information above is unaudited except balance sheet data as per December 31, 2018. The quarterly figures are prepared on the basis of the same standard as applied for the audited annual financial statements for the year ended December 31, 2018.

b) Without derivative financial instruments

c) 2018 adjusted for costs in connection with the Sanitec acquisition and integration; 2019 and beyond: no extra costs occur anymore

d) EBITDA = operating profit (EBIT) before depreciation expenses and amortization