

# Sales update Q2 2020

July 6, 2020

# Q2 2020 net sales

	Net sales in million CHF	Variance to PY in CHF	Variance to PY in c.a.
<b>Geberit Group</b>	<b>671</b>	<b>-15.9%</b>	<b>-10.7%</b>
<b>By region</b>			
Europe	613	-14.9%	-9.7%
Far East / Pacific	23	-22.6%	-16.1%
America	22	-14.7%	-11.3%
Middle East / Africa	12	-42.2%	-36.8%
<b>By product area</b>			
Installation & Flushing Systems	243	-17.9%	-12.6%
Piping Systems	206	-15.1%	-10.1%
Bathroom Systems	221	-14.2%	-9.0%



# H1 2020 net sales

	Net sales in million CHF	Variance to PY in CHF	Variance to PY in c.a.
<b>Geberit Group</b>	<b>1'468</b>	<b>-9.8%</b>	<b>-4.5%</b>
<b>By region</b>			
Europe	1'352	-8.7%	-3.3%
Far East / Pacific	40	-24.2%	-18.5%
America	47	-8.6%	-5.4%
Middle East / Africa	29	-31.6%	-25.9%
<b>By product area</b>			
Installation & Flushing Systems	556	-10.3%	-4.8%
Piping Systems	448	-9.0%	-3.8%
Bathroom Systems	464	-9.9%	-4.6%

# H1 2020 net sales – mixed picture per country

