

First information on the year 2007

Geberit posts excellent 2007

Geberit AG, Rapperswil-Jona, January 17, 2008

The Geberit Group generated sales of CHF 2,486.8 million in 2007 (previous year: CHF 2,183.5 million). This represents a growth of 13.9% in terms of Swiss Francs and of 10.1% after currency adjustments. In organic terms, the growth amounted to 15.2%, or 11.4% in local currencies. For the year as a whole, Management anticipates operating margins only slightly below the record level of the previous year and an overproportionate increase in earnings per share. The annual financial statements and annual report for 2007 will be released at the analyst and media conference in Zurich on March 13, 2008.

Continuous growth in sales in 4th quarter

As anticipated, the 4th quarter of 2007 slackened in comparison with preceding quarters, primarily due to a very strong showing in the year 2006. At CHF 553.2 million and an increase of 4.6% in Swiss Francs (3.6% in organic terms in local currencies), growth still fell within the range of medium-term sales goals.

This development was also reflected in very gratifying double-digit growth for the entire year 2007. Sales amounted to CHF 2,486.8 million, corresponding to an increase of 13.9% (10.1% after currency adjustments). In organic terms, an increase of 15.2% (11.4% after currency adjustments) was posted.

Broadly supported, positive market development in 2007¹⁾

With an increase of 11.4%, European markets developed significantly better than medium-term expectations. Double-digit growth in sales was achieved in Central and Eastern Europe (+34.3%), the United Kingdom/Ireland (+30.0%), the Nordic countries (+24.3%), France (+20.9%), the Iberian Peninsula (+19.4%), Switzerland (+12.7%) and Austria (+12.1%). Gratifying increases were also generated in Benelux (+8.1%), Italy (+6.3%) and Germany (+5.4%). Impressive growth rates were maintained in the Middle East/Africa (+45.1%) and Far East/Pacific (+32.0%) regions. Thanks to a positive 4th quarter, the decrease in North America was reduced to -5.8%.

Results exceed previous year's

For the year as a whole, Management anticipates an operating margin (EBITDA) in the 25% to 26% range (only slightly below the record level of the previous year) and a substantial, overproportionate increase over the previous year in earnings per share.

The annual financial statements and complete annual report for 2007 will be released at the analyst and media conference in Zurich on March 13, 2008.

1) in organic terms and local currencies

Geberit increases investments in infrastructure

In order to embrace future anticipated growth, Geberit plans to invest substantially higher sums in property, plant and equipment over the next two years. In 2008 and 2009, annual investments in the range of CHF 130 million to 150 million are planned for the expansion of production and logistics capacities and for the introduction of new products.

Changes in the Board of Directors

Because he has reached the statutory retirement age, Kurt E. Feller's term in office will end at the conclusion of the annual general meeting. He has been a member of the Board of Directors since 1999, where he held the office of Chairman until 2005, after which he continued to serve as Vice Chairman. Drawing as he did on his wide-ranging industrial experience, Kurt E. Feller was an invaluable source impetus for the company. Both the Board of Directors and Group Executive Board extend him their heartfelt gratitude.

The Board of Directors will petition for the election of Hartmut Reuter (50) to the Board of Directors of Geberit AG at the 2008 general meeting. He has proven experience in the leadership of large, international companies. Hartmut Reuter has been CEO of Rieter Holding AG, Winterthur (CH) since 2002.

For further information please contact:

Geberit AG
Schachenstrasse 77, CH-8645 Jona

Albert M. Baehny, CEO
Roland Iff, CFO
Roman Sidler, Corporate Communications

Tel. +41 (0) 55 221 63 46
Tel. +41 (0) 55 221 66 39
Tel. +41 (0) 55 221 69 47

As European market leader, the Geberit Group is a global provider in the field of plumbing technology with sales of CHF 2.5 billion. It employs 5400 people in 40 countries throughout the world.